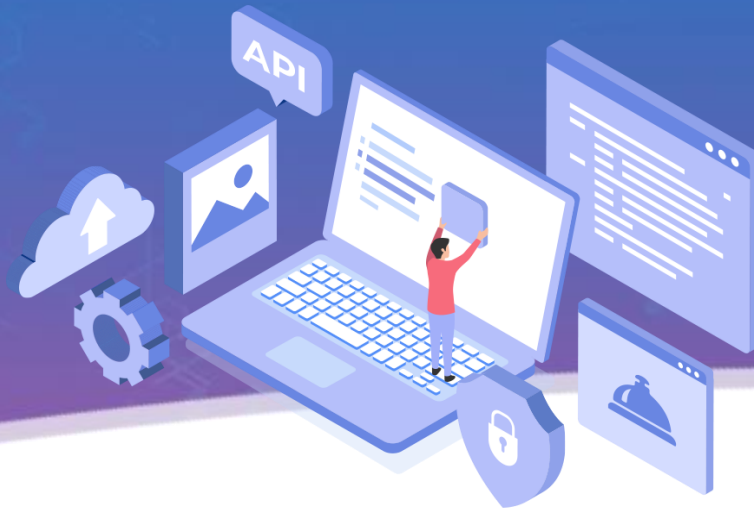


Power your business with World's Leading Travel ERP Platform



www.otrams.com

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Developed by
Qtech Software



OT:AMS
online travel reservation and management system

100%

Technology Focus
Company

Qtech is 100%
technology focused
company.



ASIA'S FIRST COMPANY
TO BE **CERTIFIED**
TECHNOLOGY PARTNER

100+
EMPLOYEES &
COUNTING

Best Workplace with a
strength of 100+
employees.



6 TIMES WINNER
AT THE WORLD TRAVEL AWARDS
(ERP TECHNOLOGY)

15 Years
IN THE INDUSTRY

Unprecedented experience
in the technology space
over 15 years.

50+
CLIENTS WORLDWIDE

Qtech has made 50+
businesses successful across
the globe.



RATED 5 STARS
ON CAPTERRA

Bouquet of Travel Tech Solutions

World Leader in Travel ERP technology



Powerful,
• End-to-End Travel
• ERP Platform for all
• travel businesses



Advanced Hajj &
• Umrah Booking
• Software



AI Powered Booking
• re-verification
• platform.
• \$1 per re-verification



Consolidate
• Your
• Suppliers in
• one single API

OTRAMS Travel ERP



DMC



TMC



OTA



WHOLESALERS



**API
REDISTRIBUTION**



**FULL STACK
TRAVEL ENTERPRISE**

50+
TRAVEL
BUSINESS

36+
COUNTRIES

190+
TRAVEL
SUPPLIERS

600+
FEATURES

6800+
BOOKINGS
PER DAY

82000+
MONTHLY ACTIVE
TRAVEL AGENTS



Scale your Business

Scale your travel business up to 10X with our highly flexible Travel ERP that offers widest range of partners, integration possibilities & features.

- **190+** Suppliers
- **500,000+** Hotels
- **900+** Airlines
- **28+** Payment Gateways



100% Reliable System

Run your business with 100% confidence on OTRAMS, built with comprehensive security & business continuity protocols.

- **99.9%** Uptime
- **\$450** Million annual Transactions
- **GDPR** Compliant
- **PCI DSS** Compliant
- **OWASP** Rules Security



Improved Customer Experience

2X your customer experience with OTRAMS, built for simplicity, intuitiveness, & customization.

- **Multi-Lingual** Support
- **Omni Channel Access** (Web + Mobile)
- **Inbuilt** CMS
- **Certified** booking process



New Opportunities

Open new business frontiers across Geographies & categories by leveraging the global presence of OTRAMS.

- **15+** Expansion Categories
- **140+** Live API Redistribution
- **White label** Ready
- **GSA** Ready
- Customer Redistribution API: Should be number of people connected through that



Business Performance

Drive predictable business performance with 100% control over operations, margins & best performing channels.

- **50+** Types of Reports
- **Business** Rule Engine
- **Loyalty** Program

What OTRAMS does for your Business



OTRAMS for Business

OTRAMS
online travel reservation and management system



Destination Management Companies

Manage your destination inventory including Hotels, Car, Car Extranet, Chartered flights, Transfers and Activities.

Leverage powerful extranet capabilities.



Travel Management Companies (B2B)

B2B Booking Engine that delivers profitability.

Corporate Self Booking and White label capabilities to enhance your business prospects.



Online Travel Agencies (B2C)

Easy to use B2C Booking Engine for Mobile and Web.

Intuitive interface, immersive designs and complete control of your business.



Wholesalers / Consolidators

Aggregation and Distribution of inventory through a stable travel management system.

Provide multiple sales channels across Mobile, Web, Tablets and API Redistribution.



Full Stack Travel Enterprise

All in one services including, B2B, B2C and API redistribution

Create customized online travel software or start-ups with unique business models

End-to-End Travel ERP Platform

Unparalleled Service Portfolio

OTRAMS
online travel reservation and management system



FLIGHTS

GDS, LCC, APIs,
Direct contracts



HOTELS

Direct contracts, Channel
manager, Distribution channel , APIs



TRANSFERS

Direct contracts, APIs



CAR RENTAL

APIs



ACTIVITIES

Direct contracts, APIs



CRUISE

APIs



PACKAGES

APIs



VISA

APIs



TRAVEL INSURANCE

APIs



MISC



TRAVEL PORTAL



API REDISTRIBUTION



TRAVEL MOBILE APPLICATION



WHITE LABEL SYSTEM

- ✓ **ONLINE RESERVATION SYSTEM**
- ✓ **API BASED INVENTORY AGGREGATION & REDISTRIBUTION**
- ✓ **ERP LITE ON MOBILE**



GSA



BASIC
Logo Replacement



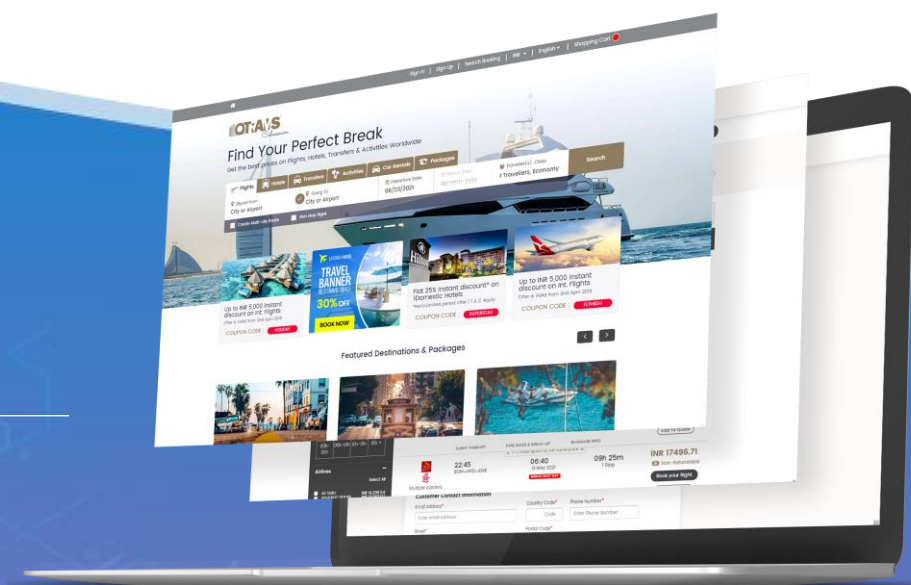
SEMI
Logo Replacement & Color change



FULLY CUSTOM
New Design

Your Preferred Growth Engine

Distribute, Sell and Cross sell across platforms



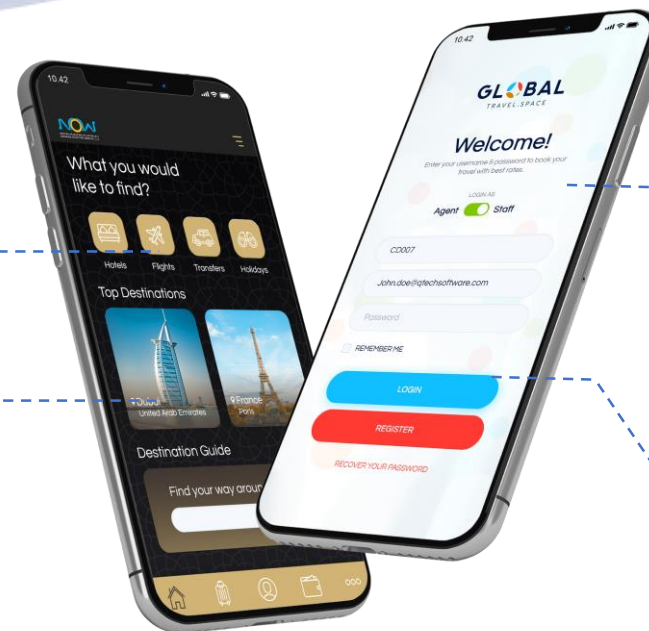
Dedicated Mobile App for your Business

OTRAMS Offers travel mobile apps across Android and iOS platforms for your B2B and B2C Travel Business.



Provide app specific services:
Save vouchers, web check-in,
E-tickets and offers

Create notifications for offers, due dates,
booking success and important triggers



Integrate third party data sources
for localized information:
Weather, ratings, reviews, local info,
ground services etc

Fully customizable UI / UX for
your brand



Run your Business with 100% Confidence

Comprehensive Security features,
inbuilt with OTRAMS



SSL SECURED

SSL Security Certificate
Installed on the Server
for Secure Transactions.



DAILY CODE & DATABASE BACKUP

Daily Backup of the
Base Code to the Server.



SCALABLE CLOUD DEPLOYMENT

Flexible infrastructure to meet
your changing needs



PCI DSS COMPLIANCE

Optional Server Side PCI
DSS Compliance.



HOURLY BACKUPS OF TRANSACTIONAL TABLES

Transactional Tables in
the Database are Backup
on an Hourly Basis.



ORACLE ENTERPRISE TABLES

Database Monitoring using
Oracle MySQL Enterprise Monitor.



3RD PARTY AUDIT PROCEDURE

We have completed 3rd party
security audit for secure transactions
on our client systems.



APACHE MOD SECURITY

This module protects against
malicious activities on the server
and with inbuilt rules it helps to
block various hacking attacks.



ROLE BASED ACCESS

Access can be setup for users on a role basis and based on what they need to know.



COMPREHENSIVE DATA LOGGING

Data is logged at multiple points in the system.



AUTO AND MANUAL RECONCILIATION

Reconciliation tools to enable both manual and automated reconciliation by verifying the booking data and status in the system versus data in the supplier system.



IP BASED SECURE ACCESS

2 step verification for login along with IP restricted access enables your users to login only from locations that you choose.



AUTOMATED SCRIPTS

Automations at various levels for inprocess status and emails.



DISASTER RECOVERY

Server disaster recovery with a secondary database server.

Run your Business with 100% Confidence

Business Continuity Protocols





**OTRAMS is Trusted by
Travel Businesses Globally**

What our Customers Say



Raghunath K.

Dpty Manager Hospitality,

We have centralised our Hotel & sightseeing bookings as well as circulated to our b2b & it helped in increasing the bookings with ease.

Fahad A.

Manager, Leisure, Travel & Tourism

The system has many functionality which is the demand of the time. The support team is excellent in understanding the requirement and deliver what is required.

Bhavesh Oza

Director, Book on Bluestar

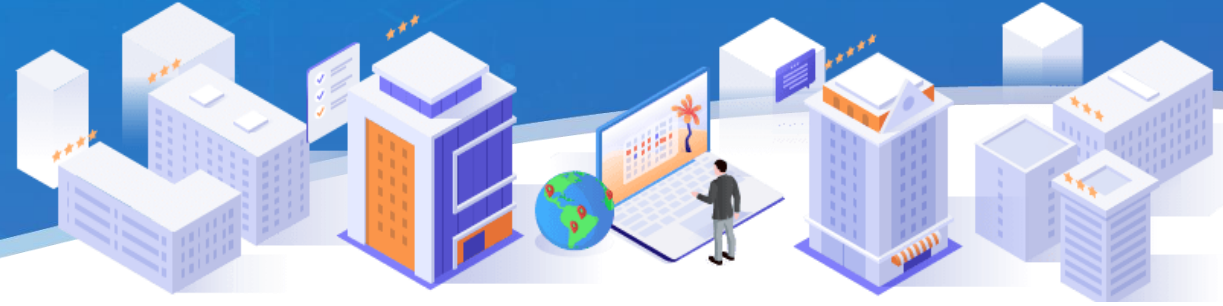
Amazing Tech company to work with, Quality & Trained engineers, Very good products team.

Haythem Jamel

CEO, Itrip Online

OTRAMS is a good system, easy to use and implement. Supported by a great team.

Industry Leading After Sales Service



**Chat & Telephonic
Support**



**Upload & Tracking
Service**



**Weekly Calls
with Clients**



**Defined Escalation
Matrix**



**JIRA Service Desk for Bug
Reporting & Tracking
Purpose**



**Easy Tools &
Features To Manage
Technical Problems**



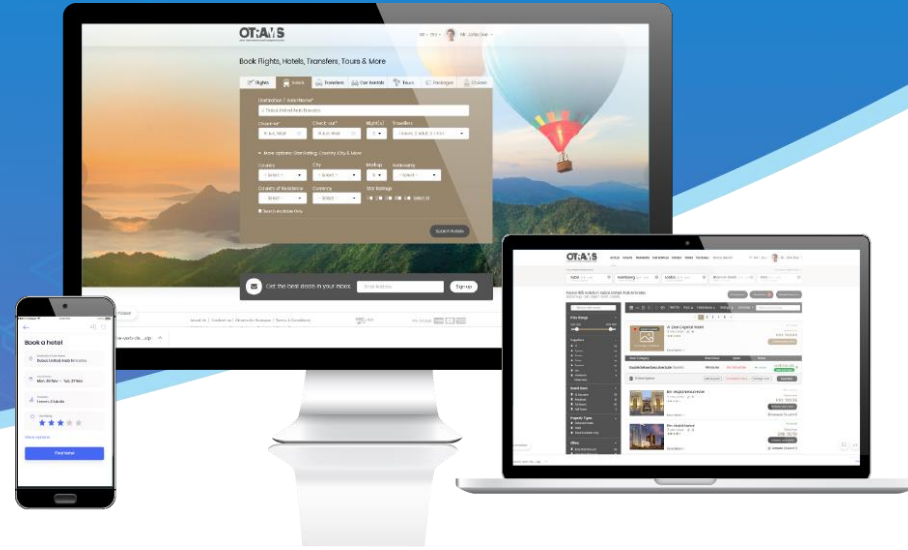
**Proactive
Supplier Updates**



**Client Updates
Based On Well
Defined Processes**

Modular Pricing

Pay only for what you use



Choose Your
Service Modules



Choose Your
Suppliers



Choose your
Mode of Operation
(B2B , B2C, both)



No restrictions on No.
of Agents Registered
in the system

Features at a Glance

Operational Advantages



- ✓ Booking management.
- ✓ Agent/Customer management.
- ✓ Offline supplier management.
- ✓ Transactional accounting management.
- ✓ Master data management.
- ✓ Comprehensive reports.
- ✓ Business intelligence reports.
- ✓ Market based markup management with additional markup management for country or city and more.
- ✓ Content management system to control the front end interface.
- ✓ Flexible invoicing rules.
- ✓ Faster rate entry in direct contracting module through excel upload.
- ✓ Coupon management to create different deals for customers.
- ✓ Google analytics integration to monitor your website performance.
- ✓ Reminder pro to add an automated feed of critical reminders to your iOS, Google or Outlook calendars.
- ✓ Tax management compliant with GST and VAT.

Features at a Glance

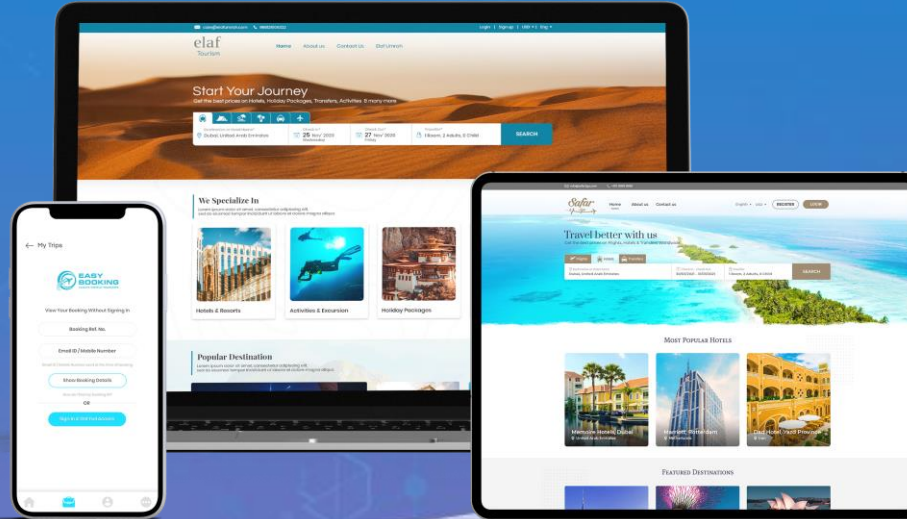
Customer Centric Features



- ✓ Responsive interface.
- ✓ Optimizing fast results within 10 secs.
- ✓ Easy login process that supports login through different social media platforms like google, facebook and twitter.
- ✓ E -wallet to add your own credit with ability to push the booking amount back in the same wallet in case of cancellation.
- ✓ Multi currency and multilingual options according to your preferences.
- ✓ Split payment to allow group travellers to divide their booking amount.
- ✓ Retrieve bookings without forcing the customers to sign in.
- ✓ Search for services within proximity of your specific location.

Features at a Glance

Empower your agents 



- ✓ Easy to use interface which allows bookings in 3 simple steps & access to all information in a single console.
- ✓ Finding hotels in a specific location & within a given distance radius.
- ✓ Comparing hotels by adding to a comparison list to view it in a simple easy to read summary.
- ✓ Holding bookings up to the free cancellation deadline without charges.
- ✓ Viewing hotels on a list on a map with Google street view.
- ✓ Creating quotations with multiple services & email or print it for your customers.
- ✓ Paying through an integrated payment gateway
- ✓ Making partial payments and request customers to pay the balance through a payment link.
- ✓ Multilingual system.
- ✓ Alert on price change with automatic email information service.
- ✓ Auto cancellation of unconfirmed bookings avoiding cancellation charges.
- ✓ Creating users on the system within their own login credentials and rights.
- ✓ Wide range of reports for analysis.
- ✓ Loyalty program for agents.

Grow Your Business with

OTRAMS

online travel reservation and management system



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www.qtechsoftware.com

Lets Connect

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